

**Event Report**

Conference On

# Indian Medical Devices & Plastics Disposables Industry 2009

Feb. 27 - 28, 2009

Organized by :

**medisourceasia**

An Authentic Portal Site On Medical Technology And Markets In Asia

**MEDICAL PLASTICS DATA SERVICE**

A Techno-Economic News Magazine For Medical Plastics, Diagnostics And Pharmaceutical Industry

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All India Syringes And Needle Manufacturers' Association

**GSPMA**  
Gujarat State Plastics Manufacturers Association

**Medical Disposables Manufacturers Association**

**CBI**  
Centre for the Promotion of Imports from developing countries

Association of Indian Medical Device Industry (AIMED)

**ipi**  
Indian Plastics Institute (Ahmedabad Chapter)



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## Conference On

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Day 1 : Feb 27, 2009 - 9.30 a.m. to 6.00 p.m.

**Inauguration** : Shri Jaynarayan Vyas Hon. Minister of Health and Family Welfare, Govt. of Gujarat

**Address By Chief Guest** : Shri H.G. Koshia, Commissioner, FDCA, Gujarat State

**Keynote Address** : Mr. Rajiv Nath - Forum Coordinator, Indian Medical Device Regulatory Review Group (IMDRRG) and Managing Director, Hindustan Syringes & Medical Devices Limited  
"Changing Scenario For Medical Device Industry Regulations In India"

### Session I :

#### Global Scenario and International Marketing

##### Session Chairman

Mr. Himanshu Baid, Managing Director, Polymedicure Ltd.

- **Medical Plastics - Future Needs From The Perspective Of The Medical Device Manufacturer** : Dr. Vinny Sastri, President, WINOVIA LLC, USA
- **International Marketing Of Medical Equipment & Devices** : Mr. Jayvant V Vaidya, Executive Director, Meditron Healthcare Systems Pvt. Ltd.
- **Exports And Clinical Trials For Medical Devices** : Dr. S.P. Adesara, Executive Director, Sahajanand Medical Technologies Pvt. Ltd., and Frm. Commissioner, FDCA, Gujarat and Member Pharmexcil
- **Export Coaching Programme (ECP)** :

#### Medical Devices & Laboratory Equipment

2009 – 2015 : Mr D L Pandya Co-ordinator, : CBI (Centre For The Promotion Of Imports from developing countries) The Netherlands

- **Panel Discussion and Question / Answers**

### Session II :

#### Raw Materials And Their Evaluation

##### Session Chairman

Dr. G. L. Jain, Centre for Active Learning, Guidance & Solutions

- **Selecting And Evaluating A Packaging Material For Medical Device** : A Focus On Paper Properties : Mr. Frederic OLIVESIDEMARQUE, Product Specialist for Wrapping and Hospital Pouches Paper Materials, ARJOWIGGINS - Hospital & Medical Papers, FRANCE
- **High Performance Polymers In The Service Of Your Health** : Dr. Shengjun Tian, Director

-Lifestyle Business Asia/Pacific, Evonik Degussa (China) Co., Ltd., China

- **A General Overview Of Silicones Used In Medical Devices** : Mr. Bill Riegler, Nusil Technologies, USA

### Session III :

#### Materials and Emerging Trends

**Session Chairman** : Dr. Vinny Sastri, President, WINOVIA LLC, USA

- **Nanotech Based Conductive Polymer Compounds For Medical Applications** : Dr. Asis K. Banerjee, President, Ovation Polymers (OPTEM Inc.)
- **Needle Bonding With Epoxy Adhesives** : Mr. Timothy E. Zack , Engineered Materials Systems, Inc., USA
- **Polycarbonates & Its Blends For Medical Application** : Technical Marketing Manager, Ms. Khushi Gorasia, Bayer MaterialScience

Day 2 : Feb. 28, 2009 – 9.30 a.m. to 5.30 p.m.

### Session I :

#### Manufacturing

##### Session Chairman

Dr. Vinny Sastri, President, WINOVIA LLC, USA

- **The Opportunities With Innovative Parts Design And Mold Technologies** : Mr. Jignesh Bavishi, Representative of Braunform GmbH, Germany in India
- **Joining Of Medical Components By Ultrasonic Welding** : Mr. Lokesh Upadhye, Dy. General Manager – ATG Sales, Branson Ultrasonics (Asia Pacific) Co. Ltd.
- **Development Of High Surface Quality Packaging Film For Medicare Products**

Dr. Subhas Chandra Shit, Deputy Director, CIPET, Ahmedabad

### Session II :

#### Testing, Quality Certification and Waste Disposable

##### Session Chairman

Dr. Hemant Desai, Deputy General Manager (Operations), Nirma Ltd., Healthcare Division

- **Non-Woven Medical Disposable Products And Its Disposal Techniques** : Shri Satya Prakash Singh, Sr. Manager, Reliance Industries Ltd., India
- **Global Certification Process Of Medical Devices** : Mr. Guruprasad H.C., TÜV Rheinland (India) Private Limited

- **Safety Assessment Of Medical Devices & GLP Compliant Studies** : Dr. Narendra Deshmukh, Director, Intox Pvt. Ltd.

### Session III :

#### Medical Device Industry : Critical Issues

##### Session Chairman

Mr. Sanjay Shah, Unikal Consultants

- **Medical Equipments : Market Entry Strategy** : Mr. Jayvant V Vaidya, Executive Director, Meditron Healthcare Systems Pvt. Ltd.
- **QA Concepts For Medical Devices** : Dr. G. L. Jain, Centre for Active Learning, Guidance & Solutions
- **Effect Of Microorganism On Encrustation Of Polyurethane Catheter** : V. Nandakumar, IIT, Chennai

## Technology Display Show

Alongwith the conference on both the days, the participants had opportunity to visit a "Technology Display Show".

Number of Companies from India, USA, Singapore and other countries exhibited samples and information related to important inputs like materials, adhesives, equipments, technology as well as services.



## Technology Display show 2009

- Anucool Corporation
- Arjowiggins - Medical & Hospital Papers, France
- Bhavya Polymers
- Braunform GmbH, Germany / Hekuma GmbH, Germany
- Engineered Materials System Inc., USA
- Evonik Degussa India Pvt.Ltd.
- Gujarat State Plastic Manufacturers' Association
- J.B.Engineering
- Miku Traders
- New Vimko Plastics
- Nusil Technology, USA
- Pall India Pvt.Ltd.
- Pradeep Surgipack
- PVC Colouring Compounding & Processing
- Twintronics

## GALAXY OF SPEAKERS

Inauguration by



**Shri H.G. Koshia**



**Dr. Tarang Patel**



**Shree Jaynarayan Vyas**  
Hon. Minister of Health, GoG.



**Mr. Rajiv Nath**



**Mr. D L Pandya**



**Dr. Vinny Sastri**



**Mr. Jayvant V Vaidya**



**Mr. Himanshu Baid**



**Dr. S.P. Adesara**



**Dr. Asis K. Banerjee**



**Mr. Frederic OLIVESIDEMARQUE**



**Dr. G. L. Jain**



**Dr. Shengjun Tian**



**Mr. Bill Riegler**



**Dr. Subhas Chandra Shit**



**Mr. Timothy E. Zack**



**Ms. Khushi Gorasia**



**Mr. Jignesh Bavishi**



**Mr. Lokesh Upadhye**



**Mr. Guruprasad H.C.**



**Dr. Narendra Deshmukh**



**Mr. Sanjay Shah**



**Dr. Hemant Desai**



**Shri Satya Prakash Singh**



**V. Nandakumar**



**Technology  
Display show  
2009**



## Satisfied Delegates, Speakers & Sponsors

The event was successful and proved to be an effective and interactive platform for more than 300 delegates representing Industry, Research and Academic Institutions gathered under one roof.

Very well managed show with excellent participation of 250 to 300 delegates. Well done!

**Rajiv Nath**  
Forum Co-ordinator Association of Indian Medical Device Industry (AIMED) and M.D. Hindustan Syringes Ltd.

Your efforts to help the Indian entrepreneurs understand the present technologies in use and providing the platform to buyers and sellers is highly appreciated.

**Sanat Kumar Gupta**  
- Injection SystemsBD, Gurgaon

...was very well organized with informative sessions.

**Leo Maveley**  
Axio Biosolutions Pvt. Ltd. Ahmedabad

In fact this time there was a better Industry participation and sessions were more interactive and productive. In my opinion the whole conference was very useful.

**Himanshu Baid,**  
Managing Director, Poly Medicure Ltd, Faridabad

Its really interesting and wonderful conference

**Himanshu Patel**  
Sahajanand Medical Technologies Pvt. Ltd., Surat

a.) Information provided was quite informative  
b.) Lecture by Dr. Vinny Sastry  
c.) The promotional stalls helped me in identifying some good supplier for silicon material.

d.) Selecting and evaluating the packaging material –by Mr. Frederic

e) Presentation by Dr. Asis Banarjee s  
f) Speech by Mr. Jayanarayan Vyas

**Ramnath RK,**  
Aurolab, Madurai

Our Executive Director, Dr PV Appaji is quite happy in knowing about the deliberations of the conference. The conference at Ahmedabad was really informative and there is an excellent potential found in this sector for exports. Thanks to all of you and we look forward for continued support for the growth of exports of this sector.

**G. Vijay Kumar**  
Pharmaceuticals Export Promotion Council, Hyderabad

I appreciated your organization, quality of speakers and topics, and trade show. The entire layout was well done. Your marketing was excellent as well.

**Timothy E.Zack**  
Director of Sales Engineered Materials Systems Inc., USA

Congratulations to you and your team for a very successful and excellent conference.

**S.Rangarajan**  
Chief Executive, Colour Publications ., Mumbai

1. Attendees from all fields, all ages, and from various parts of the country.

2. Topics – were diversified and useful, Regulations, Incentives, Materials, testing, manufacturing technology, Opportunity, Goal = Build Brand India.

3. Promoting and rewarding IP – and then use IP also to build the BRAND INDIA will help India gain significant “respect” globally. The authorities may put major emphasis to IP.

**Dr. Asis K. Banerjee, President**  
Ovation Polymers (OPTEM Inc.), USA

I was very please with the level of interest, government involvement, and specific interest in our materials at the conference. I believe NuSil will plan on making this a regular event for us.

**Mr. Bill Riegler,**  
Nusil Technology LLC , USA

Well organized , time given to each presentation is adequate. Presentations were giving required information's,

**HC Guruprasad, Auditor - Medical Devices,**  
TÜV Rheinland (India) Pvt. Ltd., Bangalore

Was nicely formulated with equal slots for materials, production & equipments, marketing & packaging. Also information on the medical devices regulations in India was very impressive and helpful.

**Kamal Kurra**  
Rehau Polymers Pvt.Ltd. , New Delhi

Presentations on regulations, materials and applications, and the networking opportunities with makers of medical devices very useful.... such a good job that I cannot think of any improvements at this time.

**Sujal S.Rawal**  
Specialty Plastics Business  
Eastman Chemical Company, Mumbai

I am very much grateful for allowing me to present my work in such a conference.

**Nand Kumar , IIT, Madras**

was more informative to us particularly industry regulations and future needs from us but also the inspirational speech from the health minister Mr. Vyas.

**A.Thanga Durai - Manager , (Medical)**  
Saint Gobain Performance Plastics  
Bangalore

.. conducting this Medical conference in the most effective & professional manner.

**Manish Sharma , Robomachine Sales**  
Fanuc India Pvt.Ltd. , New Delhi

Following aspects were certainly useful for our company...

-Keynote Address by Mr. Rajiv Nath ; -The survey by Mr. Vinny Sastry; - International Marketing Tips by Mr. Vaidya; -Needle bonding application of EMS by Mr. Zack; -Presentation of Mr. Jignesh Bavishi from Braunform; -The best presentation

of welding from Mr. Lokesh of Branson.

**Devdatta Rajguru, Head-Project Management,**  
Sortimat Technology Pvt. Ltd., Pune

Found to be immense useful.

**Rajesh Bhor, Appl. Development Engineer**  
Ticona - GUR® Business Unit, Mumbai

The conference indeed was very well organized and was good in terms of content.

**Narasimha.H.L., Director – Operations**  
Nypro Forbes, Hosur

The conference was very well organized and the talks were very informational. I really appreciate all your efforts.

**Manan Modi, Surat**

Conference was informative, especially, I found the presentations of Mr. Rajiv Nath, Dr. Vinny Sastry.

**Mr. Lokesh Upadhye,**  
Deputy General Manager – ATG - Sales,  
Branson Ultrasonics ( Asia Pacific) Co. Ltd.,  
Mumbai

Topics covered were of utmost importance and are very useful for the manufacturers in the current scenario.

**B. N. Nagpal**  
Consultant Marketing & Regulatory Affairs  
Mn Solutions, New Delhi

It was very well organized. my compliments.I liked. All the session chairmen were eminently qualified and competent ; The subjects were well chosen and the speakers did full justice to their presentations as well as the Q & A sessions; The hospitality was excellent

**Mr. Jayvant .V.Vaidya**  
Executive Director Meditron Healthcare  
Systems Pvt.Ltd. , Mumbai

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February 2010

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